LOCAL ACCOUNTABILITY | GLOBAL SPECIALIST CAPABILITY

Enterprise systems and operational support

We help organisations across industries, with a core in oil, gas and energy, select, implement, improve and support enterprise systems, and the processes, data and people they depend on.



SAP
integrated support across MM, PM, FI, SuccessFactors and more

ERP
services across leading enterprise and mid-market platforms

3 countries
entities in the United States, Equatorial Guinea and Nigeria

1 team
accountable for every module, partner and deliverable

Headquartered in Houston, United States, with a delivery base in Malabo, Equatorial Guinea and an entity in Lagos, Nigeria, Bristones combines SAP and materials expertise with practical procurement delivery and a network of specialist partners, all under one point of accountability. Services can be commissioned individually or combined around a business need.

What we do

Enterprise systems and SAP	ERP assessment, implementation and SAP support across MM, PM, FI, SuccessFactors and the wider SAP landscape.	Section 01
Materials and inventory	Materials planning, master data, stock analysis, warehouse controls and physical-to-system reconciliation.	Section 01, 02
Data and automation	Dashboards, spend and inventory intelligence, workflow automation and AI-assisted analysis.	Section 04
Training and enablement	Role-based learning, super-user development and structured knowledge transfer.	Section 04
Smart Procurement	Sourcing and supply, managed procurement support and procurement specialists.	Section 05

Outcomes we target

Materials availability and operational control

Better-informed purchasing decisions

Reliable data, clear visibility and capable users

HOUSTON, UNITED STATES | MALABO, EQUATORIAL GUINEA | LAGOS, NIGERIA

01 ENTERPRISE SYSTEMS AND SAP SUPPORT

Integrated SAP support from one accountable team

Bristones assigns module leads across the agreed SAP scope, including MM, PM, FI and SuccessFactors, drawing on in-house consultants and delivery partners under one accountable team.

SAP coverage

Supply chain and procurement	Asset and maintenance	Finance and controlling	People and workforce	Data, technology and platform
MM Purchasing	**PM / EAM Plant maintenance**	**FI GL, AP and AR**	SAP SuccessFactors	Master data and MDG
MM Inventory management	PS Project system	**FI Asset accounting**	Employee Central and HCM	S/4HANA migration readiness
WM / EWM warehousing	EHS Health and safety	CO Controlling	Recruiting and onboarding	Basis, security and GRC
Ariba and SRM	Mobile maintenance	Treasury and bank	Performance and learning	ABAP and Fiori
QM Quality management		Tax and e-invoicing	Time and payroll integration	Integration: PI/PO, CPI
SD Sales and distribution		Group reporting	Travel and expense	Analytics: BW, SAC

Lead: module lead per engagement **Core:** Bristones-led, in-house or partners **Specialist:** Bristones-managed specialists

How we support

Incidents	Requests	Problems	Configuration	Analytics
Diagnosis, workaround or correction across modules	Transaction guidance and approved data changes	Root-cause analysis that stops repeat issues	Design, build and testing of approved changes	Exception reporting and performance reviews

DELIVERY LEADERSHIP

Founder-led SAP MM delivery

- SAP-certified in S/4HANA Sourcing and Procurement
- 18+ years of hands-on SAP MM delivery
- Core SAP MM consultant on Trident Energy's ECC-to-S/4HANA transformation, Equatorial Guinea
- SAP MM production support roles at ExxonMobil and Amdocs

Bristones service lead

Owns the backlog, staffing, escalation, quality and performance reviews.

Module leads

Assigned for the modules in scope; own diagnosis, design, configuration and testing, and coordinate cross-module issues.

Specialist consultants and partners

In-house specialists or partners for SuccessFactors, development, integration and other areas, managed by Bristones.

Business approval remains with client process owners; production releases follow the client's authorised IT and change-control governance. Proposed profiles, availability and backup arrangements are confirmed for each engagement.

02 CLIENT EXPERIENCE AND SECTORS

Six readiness workstreams delivered in an oil and gas S/4HANA transition

GEPZafiro, Equatorial Guinea: preparing SAP data, processes and inventory for S/4HANA across offshore and onshore operations.

CLIENT
GEPZafiro

SECTOR
Oil and gas, Equatorial Guinea

PROGRAMME
SAP S/4HANA transition

STATUS
Six workstreams completed; programme ongoing

CHALLENGE

GEPZafiro needed its SAP data, processes and inventory ready for an S/4HANA transition across offshore and onshore operations, with clear evidence for go-live decisions.

WHAT WE DID

- Reran UAT on standard S/4HANA transactions under independent governance and assessed go-live readiness.
- Cleansed and validated the material and vendor masters for migration.
- Built the open-item migration strategy, including GR/IR clearance and blocked-stock disposition.
- Verified storage bins and inventory counts on offshore FPSOs and onshore bases.

RESULTS

6
readiness workstreams completed

Validated
material and vendor master data for migration

Assessed
go-live readiness on standard S/4HANA

Delivered
inventory verification and opening-balance sign-off note

Continuing scope includes segregation-of-duties documentation, catalogue optimisation, operating procedures and training. Delivered with GEPZafiro counterparts and the appointed system implementer; operational figures and commercial details remain confidential.

Sectors we serve

Oil, gas, LNG and energy

Critical spares, repairables, offshore and onshore inventory, master data and ERP readiness.

Government, parastatals and utilities

Enterprise assessment, procurement and inventory controls, assets, Finance and reporting.

Manufacturing, FMCG and industrial

Raw materials, production planning, warehousing, costing, quality and traceability.

Ports, logistics, aviation and maritime

Technical spares, warehouses, assets and maintenance workflows alongside operational systems.

Telecommunications and infrastructure

Distributed field inventory, equipment, projects and supplier management across sites.

Growing private enterprises

A practical route from spreadsheets to integrated finance, purchasing, stock and reporting.

Engagements are delivered across the United States, Equatorial Guinea, Nigeria and other markets.

03 ERP ASSESSMENT AND IMPLEMENTATION

The right ERP for each stage of growth, delivered by one team

We assess essential processes, budget and operating needs, then phase the solution around business priorities.

Three starting points

No integrated ERP

OUR APPROACH

Assess manual processes and fragmented tools, define essential controls, prepare data and phase implementation around priority functions.

WHAT YOU RECEIVE

Documented requirements, an evaluated platform shortlist and an implementation roadmap.

Existing ERP

OUR APPROACH

Improve adoption, data, reporting, procurement and inventory within your architecture and approval requirements.

WHAT YOU RECEIVE

A prioritised optimisation and support plan with agreed responsibilities.

ERP transition

OUR APPROACH

Align processes and data for migration; support validation, user testing, training, cutover and stabilisation.

WHAT YOU RECEIVE

Business-readiness evidence, migration controls and a controlled transition plan.

How we assess fit

Business fit

Users, entities, transaction volumes, sites, inventory and production complexity, reporting needs, growth plans and process maturity.

Whole-life fit

Licensing, implementation and support costs; integration, hosting and connectivity; security, local requirements, data portability and exit.

Platform pathways

Complex and multi-site	SAP S/4HANA · Microsoft Dynamics 365 Finance and SCM · Oracle Fusion Cloud ERP · Infor CloudSuite · IFS Cloud
Growing and mid-market	Microsoft Dynamics 365 Business Central · SAP Business One · Oracle NetSuite · Acumatica · Sage X3
Cost-conscious and modular	Odoo · ERPNext · Dolibarr

Illustrative platforms. Selection follows requirements and whole-life cost; Bristones assembles and leads the platform-specific implementation, training and support team.

04 DATA ANALYTICS AND ENABLEMENT

Reliable data and capable users drive results

We turn operational information into decisions, and help users apply the processes and systems that support them.

Data and analytics

Materials intelligence
Standardise descriptions, propose classifications, flag duplicates and missing attributes, and enrich manufacturer and part-number data from verified evidence.

Inventory intelligence
Examine stockouts, reservations, ageing, excess and slow movement, stock value and critical-spares coverage; test replenishment models.

Procurement intelligence
Classify spend, compare equivalent prices, analyse supplier concentration and lead times, and review purchasing and landed-cost exceptions.

Management visibility
Role-based dashboards, exception reports and performance views with defined metrics, owners and follow-up actions.

Workflow automation
Reduce repetitive preparation, routing and reporting, with approvals and exception handling designed around existing controls.

AI-assisted analysis
Classification, exception detection and source-linked search across approved records, always with human validation.

Training and business enablement

Role-based SAP and ERP training, process learning, super-user development and knowledge transfer, as part of an implementation, a support service or a standalone programme. Delivery includes practical exercises, user guides, competency checks and structured handover.

DELIVERY FORMATS

Client site | Virtual | Hybrid | Super-user programmes | User guides

Typical outputs

- Cleansed, classified material master
- Duplicate and gap register
- Critical-spares coverage report
- Spend and supplier analysis
- Role-based KPI dashboards
- Training curriculum and user guides

Data access and business approval

We use authorised data in client-approved environments and keep every change traceable. Client reviewers approve material merges, substitutions, inventory actions and ERP changes; external AI services are used only with client authorisation. Benefits are measured against agreed baselines.

05 BRISTONES SMART PROCUREMENT

Procurement support, from a single purchase to a managed workload

Source goods and software, engage us for an agreed workload, or add specialist capability to your team.

Sourcing and Supply

We clarify requirements, assess supplier options, purchase the agreed items and pay the supplier. Fulfilment by handover to your freight forwarder, Bristones-coordinated shipping, or software delivery and activation.

HOW CONTROL WORKS
Each quotation states the source, specification, documentation and warranty to be supplied, delivery terms and charges, and how discrepancies are resolved.

BEST FOR
Business and project purchases

Managed Procurement Support

Bristones runs a defined procurement workload with agreed volumes, deliverables and reporting: requisition review, RFQs, supplier follow-up, quotation evaluation, PO administration, expediting and onboarding.

HOW CONTROL WORKS
You keep technical and commercial approvals and pay suppliers directly; Bristones charges the agreed service fee.

BEST FOR
Recurring procurement workload

Procurement Specialist Support

Add sourcing specialists, technical buyers, procurement analysts, expeditors, supplier-onboarding or procurement-data specialists for an agreed role and period.

HOW CONTROL WORKS
You direct day-to-day priorities and keep purchasing approvals and supplier payments; Bristones manages the specialist engagement.

BEST FOR
Capacity or skills gaps

How Sourcing and Supply works

Requirement	Supplier options	Quote and approve	Purchase and pay	Deliver and hand over
Items, specifications and delivery point clarified	Suppliers assessed on price, lead time and warranty	Charges, milestones and responsibilities agreed	Bristones purchases and pays the supplier	Freight handover, shipping or software activation

Sourcing categories

- Industrial spares and equipment
- IT hardware and software
- Construction and project materials
- Furniture
- Business equipment and supplies

Quotation Review and Market Price Benchmarking

Within Managed Procurement Support or as a standalone review. We compare specifications, part numbers, quantities, market price references and commercial terms, including lead time, warranty, freight and exclusions, and document the evidence, assumptions, gaps and recommended negotiation actions.

Connected to your operations and systems

We work within your authorised systems and draw on Bristones materials, ERP and analytical capability. Where Bristones also offers to supply items under review, its interest is disclosed and client approval remains explicit.

06 ENGAGE BRISTONES

Start with a business need; we build the service and team around it

Services can be commissioned individually or combined.

Engagement models

Defined project

A scoped assignment with deliverables, milestones and acceptance criteria.

TYPICAL USE

ERP assessment or implementation, materials improvement, quotation review, analytics or training

Managed service

Bristones runs an agreed workload, service backlog, reporting and escalation.

TYPICAL USE

SAP operational support, recurring inventory analysis, Managed Procurement Support

Specialist assignment

An agreed role and period, with client-directed daily priorities and Bristones-managed engagement.

TYPICAL USE

SAP functional consultants, procurement specialists, inventory analysts

From requirements to mobilisation

Confirm priorities	Define scope and terms	Mobilise the team	Deliver and review
Systems, needs and existing responsibilities	Deliverables, approvals, access, profiles and commercial terms	Knowledge transfer, work allocation, reporting and escalation	Progress against agreed service targets and outcomes

Why Bristones

One accountable team

From scope to delivery, one point of accountability for every module, partner and deliverable.

Founder-led delivery

Bristones' founder leads SAP MM delivery directly, with module leads and specialists assigned to each engagement's scope.

Integrated SAP and ERP reach

Module leads and Bristones-managed specialist partners across SAP modules, leading ERP platforms and technical layers.

Local presence

Teams and entities in the United States, Equatorial Guinea and Nigeria, with international specialists as needed.

To discuss an SAP or ERP assignment, a materials or procurement requirement, analytics or training, contact us.

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